



CONTRACT NO. 4904-1/20

Resale Items for County Pro Shops – PREQUALIFICATION POOL

## ROADMAP

**Contract Overview:** The purpose of this Invitation to Bid is to pre-qualify vendor(s) that will be solicited for the purchase of various sports clothing, essentials and accessories, equipment and custom products such as, but not limited to (men's and women's sports apparel, bags, golf balls, sporting accessories and tools, first aid item, insect repellent, ammunition, etc.) on an as needed basis. These items will be used to stock the Miami Dade County pro shops which will then be resold to customers.

**Contract Term:** From 10/01/2010 to 09/31/2015  
with one (1) OTR from 10/01/2015 to 9/31/2020

**Commodity Codes:** 200, 200-57, 805

**Procurement Contracting Associate:** Shereece George  
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### EVENT LOG

ADD NO. ↓	DATE ISSUED ↓	EVENT ↓	AGENT ↓
23	11/18/2015	The following vendor has met the pre-qualification criteria for Group I and has been added to the pool of vendors: <b>Divots Sportswear Inc (581296187-01)</b>	Shereece George
22	10/16/2015	The following vendor has met the pre-qualification criteria for Group I and has been added to the pool of vendors: <b>Bramare Brands, LLC (462933849-01)</b>	Shereece George
21	10/16/2015	<b>Cobra Golf Inc. (953222370-02)</b> is now active with state, updated as approved vendor in ADPICS.	Shereece George
20	9/2/2015	The following vendors have met the pre-qualification criteria to be added to the pool for Group I: <b>Pretty Cases of Boca Inc (473145782-01) &amp; Skechers USA Inc (954376145-01)</b>	Shereece George
19	8/6/2015	OTR form 10/01/2015 to 9/31/2020 APPROVED. The following vendors were not added to this OTR: <b>Cobra Golf Inc.</b> their State status is inactive. <b>P &amp; D Eagle Golf Inc.</b> status with the State: not active.	Esmeralda Cardenas
18	7/22/2015	The following vendor has changed their name and FIN No. <b>Pretti Cases Inc.</b> vendor is marked for deletion in ADPICS.	Esmeralda Cardenas
17	6/30/2015	The following vendor has removed their DBA. Removed (suffix 04). Added <b>Acushnet Company (042591836-05)</b>	Esmeralda Cardenas
16	4/2/2015	The following vendor has met the pre-qualification criteria for Group I & II and has been added to the pool of vendors: <b>Best of Golf America, LLC (901013880-01)</b>	Sasha Mera
15	8/28/2014	The following vendors have met the minimum qualifications to be added to the pool for Group I: <b>Ahead, LLC (452433808 -01)</b> , <b>Mobil Pro Shop, Inc (208004225-01)</b> , <b>The Player's Connections of Florida, LLC (200473222-01)</b> , and <b>Okesport, Inc (020546617-01)</b>	Jennyfer Calderon
13	02/14/2014	The following vendor has met the pre-qualification criteria for Group I and is added to the pool of vendors: <b>Professional Golf Ball Services, Ltd. (760373176-01)</b> .	Jose Cardona
12	12/31/2013	The following vendor has met the pre-qualification criteria for Groups I & II and is added to the pool of vendors: <b>Milner Distribution Alliance, Inc. d/b/a Maxx Sunglasses (262875563-01)</b> .	Jose Cardona

11	09/16/2013	The following vendor has met the pre-qualification criteria for Groups I & II and is added to the pool of vendors: <b>Palmetto Uniforms, Inc.</b> (650098268-01).	Jose Cardona
10	08/05/2013	The following vendor has met all of the criteria and is added to the pool of vendors: <b>Full Turn Partners LLC</b> (371469826-01).	Lluis Gorgoy
9	06/25/2013	The following vendor has met all of the criteria and is added to the pool of vendors: <b>Professional Golf Supply, Inc.</b> d/b/a <b>All Star Pro Golf, Inc.</b> (421330248-01).	Lluis Gorgoy
8	02/13/2013	The following vendor has met all of the criteria and is added to the pool of vendors: <b>Cobra Golf Inc.</b> (d/b/a <b>Cobra Puma Golf</b> ) (953222370-02).	Josh Brown
7	06/07/2012	The following vendors have met all the criteria and are added to the pool of vendors: <b>Custom Branded Sportswear (d/b/a PING Apparel)</b> (263879183-01) and <b>Town Talk, Inc</b> (610364310).	Bianca Roig
6	03/07/2012	The following vendor has met all the criteria and is added to the pool of vendors: <b>Bourne Marketing Inc</b> (200447415-01).	Yuly Chaux
5	02/16/2012	The following vendor has met all the criteria and is added to the pool of vendors: <b>Team Effort Inc</b> (421342334-01).	Yuly Chaux
4	08/30/2011	The following vendor has met all the criteria and is added to the pool of vendors: <b>Hornungs Golf Products, Inc</b> (390940775-02).	Yuly Chaux
3	03/21/2011	The following vendor has met all the criteria and is added to the pool of vendors: <b>ABPro, Inc.</b> (204414917-01).	Thelma Rodriguez
2	12/22/2010	The following vendors have met all the criteria and are added to the pool of vendors: <b>Nike USA, Inc.</b> (931243023-01), <b>Parks &amp; Son, Inc.</b> (56173036-01), <b>Spirit Leatherworks LLC</b> (201075370-01).	Thelma Rodriguez
1	10/18/2010	The following vendors have met all the criteria and are added to the pool of vendors: <b>Scooter's Sports Entertainment, Inc</b> (562509890-01), <b>Cutter &amp; Buck, Inc.</b> (911474587-01), <b>Eisinger-Smith, Inc.</b> (840818168-01), <b>Taylor Made Golf Company, Inc.</b> (330831814-02), <b>P &amp; D Eagle Golf, Inc.</b> (592816888-01), <b>Peakvision, Inc.</b> (208233650-01), <b>Acushnet Company</b> (042591836-04), <b>Pretti Cases, Inc.</b> (200430858-02).	Thelma Rodriguez

**PART #1: PRE-QUALIFIED VENDORS per GROUP**

This contract established a pre-qualified pool of vendors for participation in future spot market competitions for purchase.

Vendor	FEIN : Suffix	Contact Name	Phone Number	E-mail Address	Groups
ABPro Inc	204414917-01	Andreas Kalberer	401-633-6027	sales@abpromotions.com	<u>I &amp; II</u>
Acushnet Company	042591836-04	Peter Pateline	800-823-0901	peter_pateline@acushnetgolf.com	<u>I &amp; II</u>
Ahead, LLC	452433808 -01	Ariel Tosta	508-985-9898	Ariel.tosta@aheadheadquarter.com	<u>I</u>
Best of Golf America, LLC	901013880-01	Daniel Ribeiro	954-263-8934	dan@bestofgolfamerica.com	<u>I &amp; II</u>
Bourne Marketing Inc	200447415-01	John Bourne	561-368-7889	bournej@bellsouth.net	<u>I &amp; II</u>
<del>Cobra Golf Inc.</del>	<del>953222370-02</del>	<del>Tommy Butcher</del>	<del>760-710-3381</del>	<del>Tbutcher75@gmail.com</del>	<del><u>I &amp; II</u></del>
Custom Branded Sportswear, Inc. dba Ping Apparel	263879183 -01	Yina Thom	866-441-7464	ythom@pingcbs.com	<u>I</u>
Cutter & Buck Inc	911474587-01	Paula Plash	206-428-5289	paula.plash@cutterbuck.com	<u>I &amp; II</u>
Eisinger Smith Inc	840818168-01	Robert J Eisinger	303-279-8440	bob@eisingersmith.com	<u>I &amp; II</u>
Fast Dry Corp	592138496-02	Ellen Smart	954-969-5451	sales@10-s.com	<u>II</u>
Fremont Industrial Corp	112671250-01	Frank Degrigio	516-333-7428	Frank@fremontny.com	<u>I &amp; II</u>
Full Turn Partners	371469826-01	Rollie Killen	510-618-1300	rollie@fullturndirect.com	<u>I &amp; II</u>
Hornungs Golf Products Inc	390940775-02	Robert Hornung	920-922-4986	bhornung@hornungs.com	<u>II</u>

Innovative Incentives Inc	650548987-01	Franny Levison	954-384-2125	innovat100@aol.com	<u>I &amp; II</u>
J P Sports Inc	630997943-1	Jason Head	334-277-9162	jpsports@jpsportsinc.com	<u>I &amp; II</u>
Lithografikos LLC	651154993-04	Zac Hall	305-256-6903	zac@mmpfalls.com	<u>I &amp; II</u>
M & P Associates Inc	510332911-01	McArthur Hollis	305-478-1883	mac@mandpassociates.com	<u>II</u>
Milner Distribution Alliance, Inc. d/b/a Maxx Sunglasses	262875563-01	Shauna Barker	719 622-1153	sales@maxxsunglasses.com	<u>I &amp; II</u>
Mobile Pro Shop, LLC	208004225-01	Gerald Kilpatrick	901-547-2721	geral@mobileproshop.com	<u>I</u>
Nike USA Inc	931243023-01	Pete Byman	503-646-6926	Pete.byman@nike.com	<u>I &amp; II</u>
Okesport, Inc	020546617-01	Kelly Dixon	678-354-6771	info@okasport.com	<u>I</u>
P & D Eagle Golf Inc	592816888-01	Patricia Dowd	561-58-2391	pdeagle3183@bellsouth.net	<u>I &amp; II</u>
Palmetto Uniforms, Inc.	650098268-01	RITA C. FEICK	305 238-0889	RITA@PALMETTOUNIFORMS.COM	<u>I &amp; II</u>
Parks & Son Inc	561730363-01	Donald Parks	336-998-2696	donnied@parksandson.com	<u>I &amp; II</u>
Peakvision Inc	208233650-01	John M Reedy	913-317-4001	jreedy@peakvisionsports.com	<u>I &amp; II</u>
Picasso Embroidery Systems Inc	650587697-01	Mery Sillberman	305-827-9664	Picassobor@aol.com	<u>I &amp; II</u>
<del>Pretti Cases Inc</del>	<del>200430858-02</del>	<del>Dahlia Manaker</del>	<del>561-206-6363</del>	<del>dahliamanaker@aol.com</del>	<del><u>I &amp; II</u></del>
Professional Golf Supply, Inc. d/b/a All Star Pro Golf, Inc.	421330248-01	Doreen Dorschner	712-262-8891	doreen@allstarprogolf.com	<u>I &amp; II</u>
Professional Golfball Services LTD	760373176-01	Jeff A. Wall	281 207-7547	JEFFW@RE-LOAD.COM	<u>I</u>
Sashkari International Corp	65095132-02	Linda Ross	305-443-9541	sashkari@yahoo.com	<u>I &amp; II</u>
Scooters Sports Enterprises Inc	562509890-01	Wanda Sheffield	305-651-4261	wanda@scooterssports.com	<u>I &amp; II</u>
Spirit Leatherworks LLC	201075370-01	Barbara Baldwin	541-607-4494	fmumford59@gmail.com	<u>I &amp; II</u>
Taylor Made Golf Company Inc	330831814-02	Bill Bishop	954-771-6470	bill.bishop@tmag.com	<u>I &amp; II</u>
Team Effort Inc	421342334-01	David Hegedus	515-602-9837	sales@teameffort.com	<u>I &amp; II</u>
The Players Connection of Florida LLC	200473222-01	Stacy Torres	954-916-1171	stacy@playersconnectionflorida.com	<u>I</u>
Town Talk Manufacturing	610364310-01	Nancy Tanner	888-329-7988	nancyt@ttcaps.com	<u>II</u>
Yadkin River Holdings LLC dba Parks & Son	463904205-01	Jeff Steelman	800-992-6404	Jff.steelman@parksandson.com	<u>I</u>

**GROUP'S DESCRIPTION:**

- **Group I:** Various sports clothing, essentials, accessories, equipment, and custom products.
- **Group II:** First aid items, sunscreen, insect repellent, ammunition, etc.

**PART #2: INSTRUCTIONS FOR EACH SOLICITATION**

This contract requires each acquisition to go through a competitive, spot market Request for Quote (RFQ), prior to the award of a Work Order (WO). The above pre-qualified vendors are authorized to respond to all County requests and are to be included in each RFQ issued against the contract. Failure to utilize the above pre-qualified vendors may result in cancellation or rejection of a RFQ solicitation. It is highly recommended that the RFQ's be issued via e-mail for tracking and reporting purposes.

Reference Section 2, Paragraph 2.17: Departments shall include the delivery requirements within the RFQ. Failure of the vendor to deliver the goods within the required delivery time stated in the RFQ, the County reserves the right to cancel the contract on default basis.

**QUOTATION DIRECTIVES**

- Each quotation must be open and competitive.
- Quotes may be issued for immediate deliveries, or to establish pricing for items that may be ordered within a specified time period.
- Bid tabulations MUST be provided to vendors upon request, prior to award.
- All quotations are subject to the Cone of Silence. Per section 2-11.1(t) of the County code.
- Local and Disabled Veteran Preferences are not applicable if the lowest priced vendor is a certified SBE or Micro/SBE.

**METHOD OF AWARD**

RFQ's may be awarded to the vendors with the lowest price in the aggregate, per-group, or in a per-item basis.

**USER DEPARTMENT RESPONSIBILITY**

It is the responsibility of the user Department to ensure compliance with the above-mentioned procedures. Purchase under this contract will be subject to random review or audit by County authorities, including the Procurement Management Services Division, Audit and Management, and the Office of the Inspector General.

**RECORD RETENTION**

For each purchase order issued under this contract, the user department shall maintain a record of the purchase including: market research performed, all quotes sought, all quotes obtained, required exception forms, and any other documentation supporting each purchase to ensure compliance and to establish the necessary accountability for audit. The record shall be maintained by the user department in a location (either electronic or paper) easily accessible for review or audit in accordance with the County Records Retention regulations.

**PART #3: APPLICABLE ORDINANCES**

Each Solicitation shall be consistent with the Master Procurement Implementing Order (I.O.) NO.3-38.

The following ordinances shall be applicable to each solicitation issued under this contract: Local Preference, SBE, Cone of Silence, County User Access Program (UAP), and Office Inspector General.

**Local Preference Consideration**

The evaluation of competitive solicitations is subject to Section 2-8.5 of the Miami-Dade County Code, which, except where contrary to federal or state law, or any other funding source requirements, provides that preference be given to local businesses. A local business, for the purposes of this Section, shall be defined as a Proposer which meets all of the following:

1. A business that has a valid occupational license, issued by Miami-Dade County at least one year prior to bid or proposal submission, that is appropriate for the goods, services or construction to be purchased:
2. A business that has a physical business address located within the limits of Miami-Dade County from which the vendor operates or performs business (Post Office Boxes are not verifiable and shall not be used for the purpose of establishing said physical address.); and
3. A business that contributes to the economic development and well-being of Miami-Dade County in a verifiable and measurable way. This may include but not be limited to the retention and expansion of employment opportunities and the support and increase in the County's tax base. To satisfy this requirement, the vendor shall affirm in writing its compliance with either of the following objective criteria as of the proposal submission date stated in the solicitation:
  - a. The Vendor has at least ten (10) permanent full time employees, or part time employees equivalent to 10 FTE ("Full Time Equivalent" employees working 40 hours per week) that live in Miami-Dade County, or at least 25% of its employees that live in Miami-Dade County, or
  - b. The Vendor contributes to the County's tax base by paying either real property taxes or tangible personal property taxes to Miami-Dade County, or
  - c. Some other verifiable and measurable contribution to the economic development and well-being of Miami-Dade County.

Additionally, a Locally-Headquartered Business shall mean a Local Business as defined above which has a "principal place of business" in Miami-Dade County. "Principal place of business" means the nerve center or the center of overall direction, control,

and coordination of activities of the bidder. If the bidder has only one business location, such business location shall be its principal place of business.

**In the case of Requests for Quotes (RFQ's) which are based on price and/or hourly rate, the following shall apply:**

**Local Preference:** If a low bidder is not a local business and a local business submits a bid within 10% of the non-local low bidder, the non-local low bidder and all local businesses within 10% of the non-local low bidder; shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid.

**The following vendors shall receive Local Preference:**

1. Fast Dry Corp.
2. Lithorafikos LLC
3. Palmetto Uniforms, Inc.

**Locally Headquartered Businesses:** If a low bidder is not a local business and a locally headquartered business submits a bid within 15% of the non-local low bidder, the non-local low bidder and all locally headquartered business within 15% of the non-local low bidder shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid. If a low bidder is a local business and a locally headquartered business submits a bid within 5% of the local, the local low bidder and all locally headquartered business within 5% of the local low bidder shall have the opportunity of submitting a best and final offer. The offer shall be equal to or lower than the low bid.

**The following vendors shall receive Locally Headquartered Business Preference:**

1. None of the above companies are receiving locally Headquartered Business Preference.

#### **Interlocal Agreement**

At this time, there is an interlocal agreement in effect between Miami-Dade and Broward Counties until September 30, 2015; Therefore, a vendor which meets the requirements of (1), (2), and (3) above for Broward County shall be considered a local business pursuant to this Section.

#### **Small Business Contract Measures**

A Small Business Enterprise (SBE) bid preference applies to this solicitation. A 10% bid preference shall apply to contracts \$1 million or less and 5% on contracts greater than 1\$ million. A SBE/Micro Business Enterprise must be certified by the Department of Business Development (DBD) for the type of goods and/or services the Enterprise provides in accordance with the applicable Commodity Code(s) for this solicitation. For certification information, contact the Department of Business Development at 305-375-3111 or access [www.miamidade.gov/sbd](http://www.miamidade.gov/sbd).

The SBE/Micro Business Enterprise must be certified for the commodity listed above by bid submission deadline, at contract award for the duration of the contract to remain eligible for the preference.